

# -- Leadership, Resilience & Choice -Generating Better Health, Better Care at Lower Cost

Hanley Leadership Institute
Portland, Maine
November 17, 2014

Co-Director, Partnership for Patients
U.S. Department of Health & Human Services
CMS Center for Medicare & Medicaid Innovation

### **Thank You**

- For the hard work you are doing to improve our nation's healthcare system. This is not easy work.
- For your active commitment to improving the care of your patients and clients through medication safety practices.
- For your commitment to improvement, innovation and transformation

### **Questions to Run On**

- What is happening overall and in the CMS Innovation Center with Healthcare Reform & results?
- How does the nation get better care, better health, at lower cost?
- What leadership models and mindsets can help us to thrive while generating needed changes?
- What can each of us do to maintain <u>resilience</u> and to prosper in this time of unprecedented, fastmoving change?

### Delivery System and Payment Transformation

### Current State -

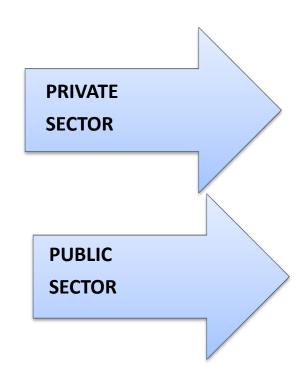
**Producer-Centered** 

**Volume Driven** 

Unsustainable

**Fragmented Care** 

**FFS Payment Systems** 



### Future State -

**People-Centered** 

**Outcomes Driven** 

**Sustainable** 

**Coordinated Care** 

## New Payment Systems (and many more)

- Value-based purchasing
- ACOs, Shared Savings
- Episode-based payments
- Medical Homes and care mgmt
- Data Transparency

### **The CMS Innovation Center**

### Identify, Test, Evaluate, Scale

The purpose of the [Center] is to test innovative payment and service delivery models to reduce program expenditures...while preserving or enhancing the quality of care furnished to individuals under such titles.

- The Affordable Care Act

# CMS Innovations Portfolio: Testing New Models to Improve Quality

### **Accountable Care Organizations (ACOs)**

- Medicare Shared Savings Program (Center for Medicare)
- Pioneer ACO Model
- Advance Payment ACO Model
- Comprehensive ERSD Care Initiative

### **Primary Care Transformation**

- Comprehensive Primary Care Initiative (CPC)
- Multi-Payer Advanced Primary Care Practice (MAPCP) Demonstration
- Federally Qualified Health Center (FQHC) Advanced Primary Care Practice Demonstration
- Independence at Home Demonstration
- Graduate Nurse Education Demonstration

### **Bundled Payment for Care Improvement**

- Model 1: Retrospective Acute Care
- Model 2: Retrospective Acute Care Episode & Post Acute
- Model 3: Retrospective Post Acute Care
- Model 4: Prospective Acute Care

### **Capacity to Spread Innovation**

- Partnership for Patients
- Community-Based Care Transitions
- Million Hearts
- Transforming Clinical Practice Initiative

#### **Health Care Innovation Awards**

#### **State Innovation Models Initiative**

### **Initiatives Focused on the Medicaid Population**

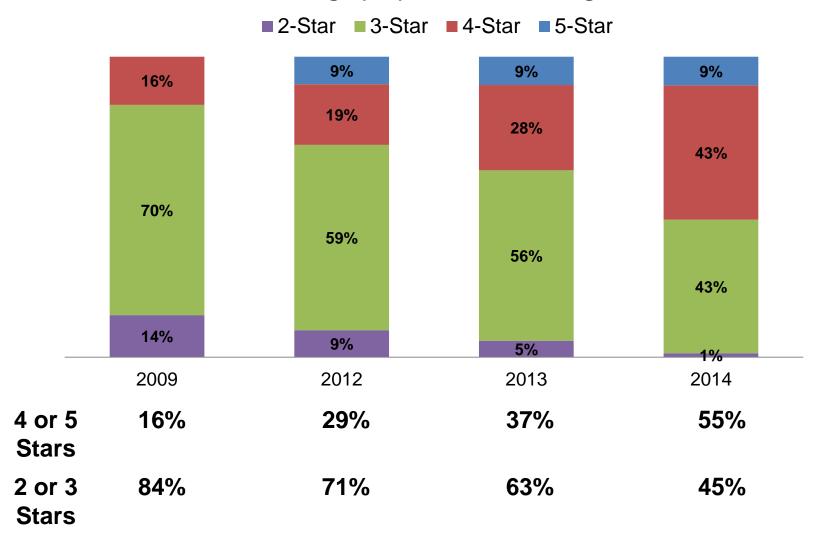
- Medicaid Emergency Psychiatric Demonstration
- Medicaid Incentives for Prevention of Chronic Diseases
- Strong Start Initiative

#### **Medicare-Medicaid Enrollees**

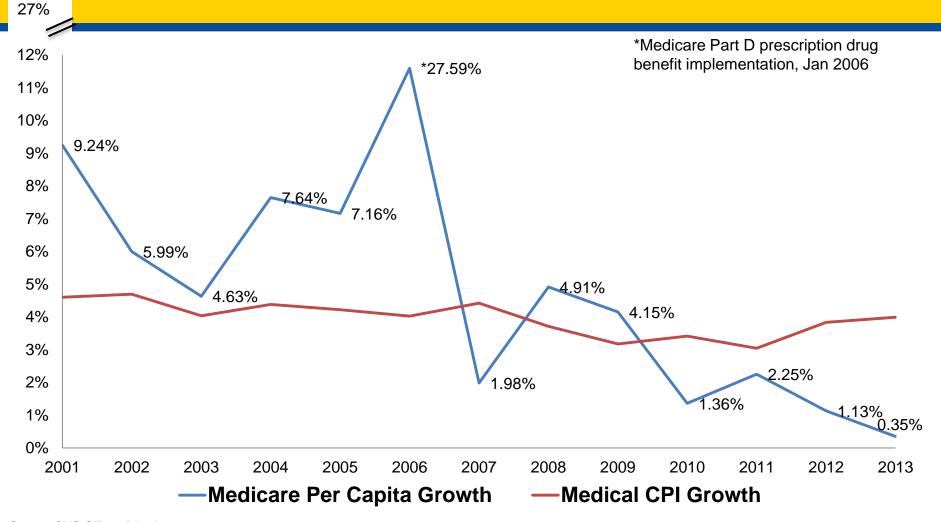
- Financial Alignment Initiative
- Initiative to Reduce Avoidable Hospitalizations of Nursing Facility Residents

### **Beneficiaries Moving to MA Plans with High Quality Scores**





# Results: Medicare Per Capita Spending Growth at Historic Lows



Source: CMS Office of the Actuary

28%

### How does the nation get...

Better Care, Better Health ...at Lower Cost?

How do we maintain resilience, and thrive during this time of unprecedented, fast-moving change?

Purpose

- Purpose
- Partners

- Purpose
- Partners
- Perspective

- Purpose
- Partners
- Perspective
- Choice
- Embracing Change; Leading Change
- Wholeheartedness

- Purpose
- Partners
- Perspective
- Choice
- Embracing Change; Leading Change
- Wholeheartedness

...Poise?

# Partnership for Patients Focused on 2 Breakthrough Aims

### GOALS:

40%

### Reduction in Preventable Hospital-Acquired Conditions

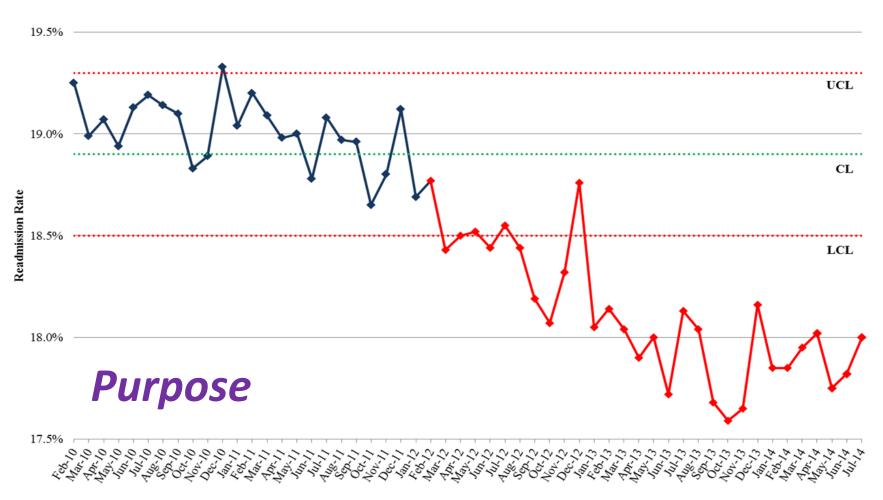
1.8 Million Fewer Injuries | 60,000 Lives Saved

20%

### Reduction in 30-Day Readmissions

1.6 Million Patients Recover without Readmission

# Medicare FFS 30-Day All-Cause Readmission Rate All Short-Term Acute Care Hospitals Nationally 2010-July 2014



Source: Health Policy and Data Analysis group in the Office of Enterprise Management at CMS. March 2014–July 2014 readmissions rates are projected based on early data, with 95 percent confidence intervals as shown for the most recent five months.

# Major National Reductions in Harm - 2010 Baseline & Results to Date --

2010: 145 Harms/1000 Discharges

2011: 142 Harms/1000 Discharges

2012: 132 Harms/1000 Discharges

2013: 126/1000 Goal -- preliminary results

suggest performance better than goal

2014: Still to come

**Purpose** 

# Life-Saving & Cost-Saving Impacts of Harm Reduction Work in 2011 & 2012

- 8.8% Reduction in Measured HACs from ~30,000 Chart Reviews Annually, led by AHRQ
  - from 145 per 1,000 discharges to 132 per 1,000 discharges
- \$4B in 2011 & 2012 Associated Cost Savings
- 16,000 Estimated Reductions in Deaths Due to HACs

Ventilator- Associated Pneumonia (VAP)*	Early Elective Delivery (EED)**	Central Line- Associated Blood Stream Infection (CLABSI)	Venous Thromboembolic Complications (VTE)	Readmissions
55.9% ↓	69.3% ↓	17.3% ↓	14.2% ↓	8.7% ↓

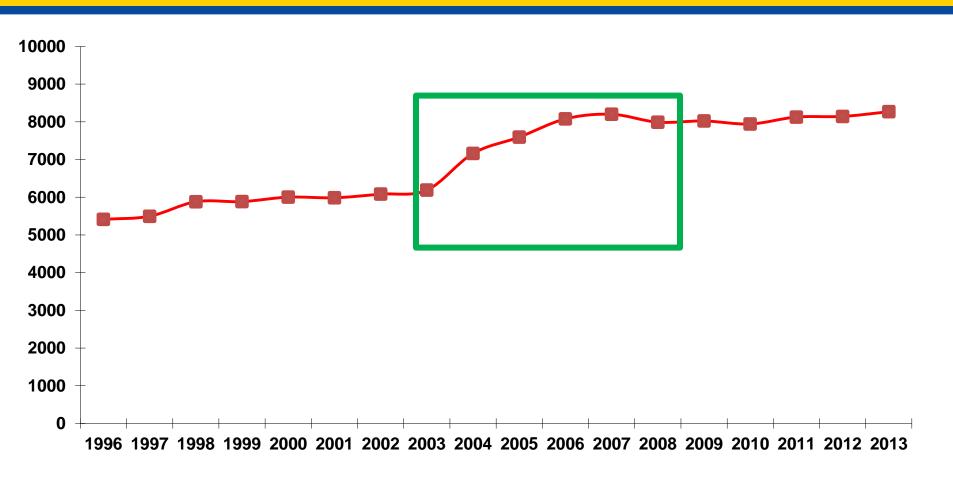
Source: NHSN, NDNQI/CALNOC, CMS, and HEN-submitted data available in October 2014.



<sup>\*</sup>Concerns have been raised about the specifications for this measure

<sup>\*\*</sup>In HEN-reported data, baseline and current periods vary across HENs

# Achieve a 75% Organ Donation Rate in the Nation's Largest Hospitals



**Purpose** 

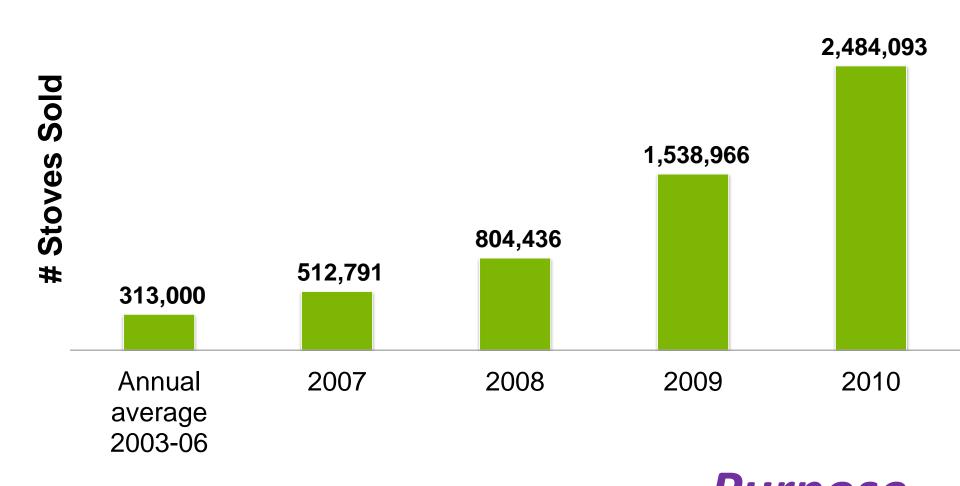
# Double the Number of Improved Cookstoves for World's Poorest Families... Every 2 Years

- Less Time Spent Gathering Fuel
- More Time and Resources for the Family
- Less Black Carbon in Atmosphere
- Reduced Deforestation & Fuel Consumption
- More Micro Businesses

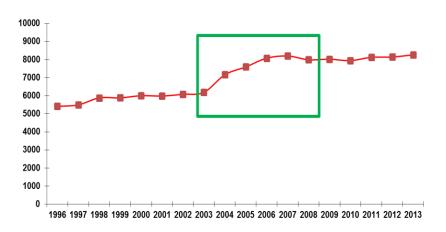
Purpose



# Worldwide Members of the *EPA Partnership* for Clean Indoor Air Help Millions of Families Use Cleaner Cooking Technologies

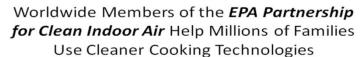


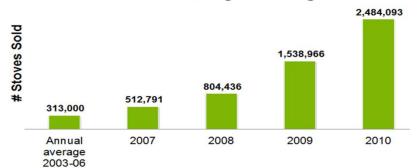
## A Wholehearted Commitment to Clear <u>Purpose</u> is a Powerful Source of Resilience

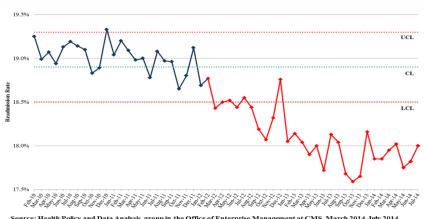


Ventilator- Associated Pneumonia (VAP)*	Early Elective   Delivery	Central Line- Associated Blood Stream Infection (CLABSI)	Venous Thromboembolic Complications (VTE)	Readmissions
55.9% ↓	69.3% ↓	17.3% ↓	14.2% ↓	8.7% ↓

Source: NHSN, NDNQI/CALNOC, CMS, and HEN-submitted data available in October 2014.







Source: Health Policy and Data Analysis group in the Office of Enterprise Management at CMS. March 2014-July 2014 readmissions rates are projected based on early data, with 95 percent confidence intervals as shown for the most recent five months.

<sup>\*</sup>Concerns have been raised about the specifications for this measure

<sup>\*\*</sup>In HEN-reported data, baseline and current periods vary across HENs

### Paul McGann, MD

Co-Director, Leader, Geriatrician, Former Deputy
Chief Medical Officer of CMS



**Partners** 

# Secretary Sebelius & Our Team Partnership for Patients Partners



# Diane M. Hill My Spouse of 29 Years



## Pause for Reflection

 What are your experiences with Purpose & Partners as a source of Resilience?

 How do you sustain yourself and others on your team? What's working?

### **A Powerful Model**

Stimulus

Response

### **Choice: The Most Powerful Model**

Stimulus

**CHOICE** 

Response

Choice

## <u>Perspective</u>: Viktor E. Frankl Made Extraordinary Choices



Seminal Book: Man's Search for Meaning

Perspective Choice

### **Our Choices Matter Immensely**

Stimulus CHOICE Response

Through *Choice* We Exercise the Muscles of What It Means to be Human

## The Road Less Traveled

"Life is difficult.

Once you accept that life is difficult, it is no longer quite as difficult."

-- M. Scott Peck

Perspective Choice

# Alexa's Mother Chose to Contribute to Increased Organ Donation...Instead of Bitterness About Her Loss



Perspective Choice

### How does the nation get...

Better Care, Better Health ...at Lower Cost?

How do clinicians lead on this and other important aims?

Leading Change
Embracing Change

## Lead Change by Helping People Invent Their Own Changes

- What is working?
- What is causing it to work?
- What is our objective here?
- What could we do…
  - -More of?
  - -Better?
  - Differently?

Leading Change

**Embracing Change** 

# Leadership Happens Through Language -- Leadership Speech Acts --

- Assertions
- Declarations
- Requests & Offers
- Acknowledgements
- "Yes, and"
- Effective Questions Leading Change
  Embracing Change

### **NOT Leadership Speech Acts**

- Gossip
- Complaints
- Worries
- Frets
- Ineffective Questions

Leading Change
Embracing Change

## **Crossing the Unknown Sea**

"The antidote to exhaustion ...is wholeheartedness."

-- David Whyte

Wholeheartedness

## The New Hork Times

Sunday, September 24, 2006



**Lung Patients See a New Era of Transplants** 

"A quiet revolution in the world of lung transplants is saving the lives of people who, just two years ago, would have died on the waiting list. In the past 16 months, waits have shortened, lists have shrunk, and the number of lung transplants has gone up. Further improvements are expected this year."

Purpose
Perspective
Partners
Choice
Leading Change
Wholeheartedness

- Purpose
- Partners
- Perspective
- Choice
- Embracing Change; Leading Change
- Wholeheartedness

...Poise?

### My Requests to Each of You

- Nurture Your Own Resilience and That of Others on Your Teams
- <u>Practice & Spread these Methods</u> of Purpose, Partners, Perspective, Choice, Change, Wholeheartedness & Poise
- <u>Choose</u> to Stand for Better Care, Better Health at Lower Cost...for Our Patients, Your Profession, Our Nation
- Share one or more of these methods and your insights with at least one other person in the next 24 hours.

Together, we can achieve our aims...and we can thrive while doing so.

## **Reflection & Action**

 What are your experiences with Perspective, Choice, Embracing Change or Wholeheartedness as a source of Resilience?

 What are your key insights about better care, better health, lower costs and resilience?



Dennis Wagner, Co-Director
Partnership for Patients
Associate Director for Campaign Leadership, CMS Innovation Center

For more information, please visit: Partnershipforpatients.cms.gov,